JVS STUCK WITH ME UNTIL I FOUND A JOB.
In this time of impressive economic growth, Our Bay Area community faces an uphill battle of income inequality. The Bay Area’s low unemployment rate can be misleading, hiding the high levels of unemployment for certain communities, such as youth, people with disabilities and people of color, who face barriers to employment and lack of resources to find jobs that lead to self-sufficiency. We see this inequality at JVS every single day.

The people we serve are eager for work and employers are hungry for talent. At JVS, we are laser focused on proven solutions to pave a path out of poverty: relevant skills training combined with employer connections lead to good jobs.

Over the past year, we launched a series of new apprenticeship and pre-apprenticeship programs with key employer partners. These programs set up our job seekers for success through the “Earn While You Learn” model that includes both classroom training and paid on-the-job work experience. Our partnership with The San Francisco Municipal Transit Agency (SFMTA) has prepared job seekers to enter the workforce job-ready as auto mechanics. Our innovative Salesforce apprenticeship program is giving job seekers the opportunity to break into leading tech companies such as Okta.

With your support, we will continue to help qualified, passionate job seekers build skills and forge connections to employers. Together we will move toward our vision of a Bay Area where everyone can work and thrive.

Abby Snay  
Chief Executive Officer

Michael Walker  
Board President

71% of working JVS graduates are earning at least $40K annually.

$34.58/hour average hourly wage

8% increase over last year.
THE ROAD AHEAD

LEADERSHIP TRANSITION
Since 1975, Chief Executive Officer, Abby Snay, has created innovative programs and strategies that have transformed nearly 100,000 lives directly, and broadened JVS’s impact through national recognition and replication. In this upcoming year, Abby will transition out of her leadership role after 37 years of invaluable service.

After an extensive national search, our board and search committee selected Chief Strategy Officer of JVS, Lisa Countryman-Quiroz, to become JVS’s next CEO on April 1, 2020. Lisa has over 10 years of experience developing successful public and private strategic partnerships and working closely with program staff to develop programs that achieve significant social impact. JVS is excited about the road ahead and sees Lisa as a strong and trusted presence within the agency, among funding partners, public policy makers and community partners.

As we look to the year ahead, we are confident that JVS will thrive and transform lives in even deeper ways. We look forward to your enthusiastic engagement as we celebrate this next chapter with you.

LEADING THE WAY
The City of San Francisco’s Office of Economic and Workforce Development selected JVS as the City’s TechSF™ Coordinator, matching job seekers with tech training and jobs.

EXPANDING OUR IMPACT
Our healthcare career pathway programs will expand our geographic footprint with key employer partners in the South Bay.

CLOSING THE SKILLS GAP
JVS will expand new apprenticeship models in the skilled trades, working with employer partners in the public transit and water utilities sectors.

THE ROAD AHEAD

Grounded in the successes and learnings of last year, we will use our expertise to address the highest poverty rate in the nation with proven solutions.

FINANCIALS

REVENUE $13,612,540
Government 33%
Corporations 23%
Foundations 21%
Individuals 15%
Jewish Community Federation 4%
Fees and Other 4%

EXPENSES $13,388,341
Healthcare Programs 22%
Youth Programs 22%
Job Search & Support Services 10%
Tech Programs 8%
Utilities Programs 7%
Pilot Programs / R&D 6%
Operations 15%
Funding 10%

THE ROAD AHEAD

Abby Snay (left) and incoming CEO Lisa Countryman-Quiroz

THE ROAD AHEAD

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After Ashraf completed his degree in microbiology, he was unable to find work and needed to take a part-time construction job to make ends meet. The year-long construction job created a gap in relevant work experience. “It’s a very competitive job market and there was always someone who had more experience than me.”

That’s when he heard about JVS. Ashraf enrolled in our Dental Assistant program, which provides participants with a paid externship at a dental clinic so people can learn while they learn with hands-on skills training. Upon graduation, JVS provided robust job search skills training and helped line up several interviews for Ashraf. He now works as a Dental Assistant for Dr. Sheila Dobee, DDS, alongside other JVS alumni. Ashraf’s family life has also improved since getting this job. “I know I can support them with a steady income without worrying about where my next paycheck is coming from.”

I knew I wanted to break into the dental field, but didn’t know where to get relevant training. JVS GAVE ME THE LEG UP I NEEDED.
Jamice’s whole world shifted when she learned she was going to be a single mother. She needed a career that would provide her and her family with a San Francisco living wage and a stable life. JVS’s Pre-Apprenticeship Automotive program was the first thing in a while that sparked excitement within her. As a strong, independent woman, she wanted to be able to break into the male dominated automotive industry and utilize her passion for working with her hands.

Jamice was facing the threat of homelessness, and JVS provided her with a stipend towards housing and transportation to help her remain in the program. After completing the automotive program, Jamice secured a paid internship at San Francisco Municipal Transportation Agency (SFMTA). She can now independently work on repairs and vehicle maintenance, gaining hands-on experience in the automotive industry. After graduating from her internship, Jamice’s career possibilities have opened up. “I have seen a boost in my confidence knowing I have JVS in my corner.”

After graduating from this program, I now have the relevant experience to launch my career in the automotive field.
San Francisco Mayor London Breed launched the Opportunities for All initiative to address income inequality, aiming to expand youth access to paid employment. JVS is a key partner in this initiative, providing solutions that connect youth to school and work.

Because JVS has a 20 year legacy of placing youth in paid internships, AT&T recognized our value in this work and invested $200,000, giving us the ability to serve more youth than ever before.

FORGING PATHWAYS TO EMPLOYMENT

240 PAID SUMMER INTERNSHIPS

60+ WORKSITES HOSTED AN INTERN
Ashley had been working in a refugee camp in Myanmar for the past 8 years, combating human rights abuses for the International Criminal Court. Upon her return to the Bay Area, she suffered from PTSD and struggled to navigate the challenges of a job search. Ashley was ineligible for unemployment benefits since her employer was an overseas international nonprofit. This excluded her from most job skills programs.

Through our Job Search Accelerator classes, Ashley learned how to craft a LinkedIn profile, master mock interviews, and choose interview attire through our partnership with Dress for Success. Articulating her transferable skills and bringing them to the Bay Area workplace was invaluable for Ashley. This summer, she was hired by Facebook, reporting to senior leadership as part of the Civic Process team which strives to protect civic integrity within the Facebook community. Ashley’s confidence is renewed—not only because she has a job, but because she was able to make a life transformation that she hadn’t imagined possible.

“The Workforce Accelerator program was a game-changer for me. I didn’t just get a job - this has been a complete transformation.”

“I didn’t just get a job - this has been a complete transformation.”

Ashley Pritchard
Civic Process
Team Member

RE-ENTERING THE WORKFORCE

ASHLEY PRITCHARD
Civic Process
Team Member

EXPANDING EAST BAY & SOUTH BAY
EMPLOYER PARTNERS

36%
OF JVS JOB SEEKERS
LIVE OUTSIDE
OF SAN FRANCISCO
JVS BOARD OF DIRECTORS

EXECUTIVE COMMITTEE
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JVS (Jewish Vocational Service) is the Bay Area’s leading job training agency. Aligned with employer needs, our programs train people for career pathways in education, healthcare, financial services, skilled trades, technology and more to come.

Grounded in Jewish values, we’re transforming lives by helping people to build in-demand skills, secure good, living wage jobs and find their place on a career pathway.

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Connect with us today!

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